Template for the design of the cover letter

**Sender** (can be placed left, right or in the header)
Your address with e-mail address and telephone number

**Address of the company**
(Name of the company, department
Contact person, address) Place, date

**Subject line** *(e.g. application for an internship in marketing, reference number)*

Dear Mrs. XX, Dear Mr. XX,
(If possible, determine a specific contact person)

**Introduction**
Start your cover letter with a strong argument that motivates the reader to read on, e.g.:

- Name a qualification/competence that qualifies you for the position
- Describe, in relation to the advertised position, the benefits you offer the employer
- Refer to a recommendation or refer to a telephone call you have made with the employer/internship provider
- Name your motivation and to what extent the employer benefits from it

**Main part**
The main part serves to present your qualifications, competences and abilities according to the job profile and thus to show that you are the right person for the advertised position.
Select the knowledge required in the advertisement and/or relevant to the position. Put yourself in the reader’s perspective and consider which information is relevant and important for him.

Present your professional qualifications and describe where and how you have acquired, applied and deepened them (studies, internships, projects).

Mention also the required interdisciplinary knowledge, key competences and foreign language skills. Don’t just enumerate key qualifications, but describe examples where you have shown or practiced them.

**Reason for your application/Motivation**
Write why you are applying for this job/internship at this company/institution. For example, do you describe what attracts you to the task and why you consider yourself suitable to solve it?

**Organizational**
When can you start? In what period and for how long are you available for an internship? What salary do you have in mind?

**Conclusion**
E.g. I am looking forward to a personal conversation.

Yours sincerely

Signature (handwritten)

**Enclosure** *(the enclosures are not listed in detail)*