

## MASTER Year 2 Program 2015-2016 MAJOR in INTERNATIONAL BUSINESS

## Concentration Tracks taught in French 5 weeks of courses between February and May 2016. Courses are scheduled over one week every 4 weeks

Management Control

Finance and banking - Certificate in Banking

Finance and banking -Certificate in Credit management

Start'up: creation, innovation, leadership

Sales and negotiation - Certificate in Intercultural management

Sales and negotiation - Certificate in Wine international trade

Sales and negotiation - Certificate in Sales in digital environment

Marketing

Digital marketing - Certificate in e-commerce strategy and internet marketing

Digital marketing - Certificate in Digital presence and on-line communication

Purchase & supply chain management - Certificate in Purchase management

Purchase & supply chain management – Certificate in Supply chain

Consulting - Certificate in Management consulting

Consulting - Certificate in Consulting in the digital environment

Sustainable management of human resources management and diversity

## Concentration tracks in English

5 weeks of courses from January 18th to February 19th 2016

International business model developer